# IF YOU HAVE RECEIVED THIS NOTICE AND ARE A CONTRACT-COUNTERPARTY TO AN AGREEMENT WITH THE DEBTORS, PLEASE REVIEW EXHIBIT A, ATTACHED TO THE MOTION (AS DEFINED BELOW), TO DETERMINE IF THE MOTION AFFECTS YOUR AGREEMENT AND YOUR RIGHTS THEREUNDER.

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Attorneys for Debtors and Debtors in Possession

### UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK

In re

Chapter 11 Case No.

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NOTICE OF DEBTORS' MOTION
PURSUANT TO 11 U.S.C. § 365 AUTHORIZING
(A) THE REJECTION OF EXECUTORY CONTRACTS
AND UNEXPIRED LEASES WITH CERTAIN DOMESTIC
DEALERS AND (B) GRANTING CERTAIN RELATED RELIEF

#### PLEASE TAKE NOTICE THAT:

PLEASE TAKE NOTICE that upon the annexed motion, dated July 6, 2009 (the "Motion"), of General Motors Corporation and its affiliated debtors, as debtors and debtors in possession (collectively, the "Debtors"), for an order, pursuant to section 365 of title 11, United States Code to reject certain executory contracts and unexpired leases with certain

domestic dealers (collectively, the "Executory Contracts"), as more fully set forth in the Motion, a hearing will be held before the Honorable Robert E. Gerber, United States Bankruptcy Judge, in Room 621 of the United States Bankruptcy Court for the Southern District of New York, One Bowling Green, New York, New York 10004, on August 3, 2009 at 9:45 a.m. (Eastern Time), or as soon thereafter as counsel may be heard.

PLEASE TAKE FURTHER NOTICE that any responses or objections to the Motion must be in writing, shall conform to the Federal Rules of Bankruptcy Procedure and the Local Rules of the Bankruptcy Court, and shall be filed with the Bankruptcy Court (a) electronically in accordance with General Order M-242 (which can be found at www.nysb.uscourts.gov) by registered users of the Bankruptcy Court's filing system, and (b) by all other parties in interest, on a 3.5 inch disk, preferably in Portable Document Format (PDF), WordPerfect, or any other Windows-based word processing format (with a hard copy delivered directly to Chambers), in accordance with General Order M-182 (which can be found at www.nysb.uscourts.gov), and served in accordance with General Order M-242, and on (i) Weil, Gotshal & Manges LLP, attorneys for the Debtors, 767 Fifth Avenue, New York, New York 10153 (Attn: Harvey R. Miller, Esq., Stephen Karotkin, Esq., and Joseph H. Smolinsky, Esq.); (ii) the Debtors, c/o General Motors Corporation, 300 Renaissance Center, Detroit, Michigan 48265 (Attn: Lawrence S. Buonomo, Esq.); (iii) Cadwalader, Wickersham & Taft LLP, attorneys for the United States Department of the Treasury, One World Financial Center, New York, New York 10281 (Attn: John J. Rapisardi, Esq.); (iv) the United States Department of the Treasury, 1500 Pennsylvania Avenue NW, Room 2312, Washington, D.C. 20220 (Attn: Matthew Feldman, Esq.); (v) Vedder Price, P.C., attorneys for Export Development Canada, 1633 Broadway, 47th Floor, New York, New York 10019 (Attn: Michael J. Edelman, Esq. and Michael L. Schein,

Esq.); (vi) Kramer Levin Naftalis & Frankel LLP, attorneys for the statutory committee of unsecured creditors, 1177 Avenue of the Americas, New York, New York 10036 (Attn: Kenneth H. Eckstein, Esq., Thomas Moers Mayer, Esq., Adam C. Rogoff, Esq., and Gordon Z. Novod, Esq.); (vii) the International Union, United Automobile, Aerospace and Agricultural Implement Workers of America ("UAW"), 8000 East Jefferson Avenue, Detroit, Michigan 48214 (Attn: Daniel W. Sherrick, Esq.); (viii) Cleary Gottlieb Steen & Hamilton LLP, attorneys for the UAW, One Liberty Plaza, New York, New York 10006 (Attn: James L. Bromley, Esq.); (xi) Cohen, Weiss and Simon LLP, attorneys for the UAW, 330 W. 42nd Street, New York, New York 10036 (Attn: Babette Ceccotti, Esq.); (xii) the Office of the United States Trustee for the Southern District of New York (Attn: Diana G. Adams, Esq.), 33 Whitehall Street, 21st Floor, New York, New York 10004; (xiii) the affected counterparties to the Executory Contracts; and (xiv) the U.S. Attorney's Office, S.D.N.Y., 86 Chambers Street, Third Floor, New York, New York 10007 (Attn: David S. Jones, Esq. and Matthew L. Schwartz, Esq.), so as to be received no later than July 28, 2009, at 4:00 p.m. (Eastern Time) (the "Objection Deadline").

If no objections are timely filed and served with respect to the Motion, the Debtors may, on or after the Objection Deadline, submit to the Bankruptcy Court an order substantially in the form of the proposed order annexed to the Motion, which order may be entered with no further notice or opportunity to be heard offered to any party.

Dated: New York, New York July 6, 2009

/s/ Joseph H. Smolinsky

Harvey R. Miller Stephen Karotkin Joseph H. Smolinsky

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Attorneys for Debtors and Debtors in Possession

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HEARING DATE AND TIME: August 3, 2009 at 9:45 a.m. (Eastern Time) OBJECTION DEADLINE: July 28, 2009 at 4:00 p.m. (Eastern Time)

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Attorneys for Debtors and Debtors in Possession

### UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK

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	:	
In re	:	Chapter 11 Case No.
	:	
GENERAL MOTORS CORP., et al.,	:	09-50026 (REG)
	:	
Debtors.	:	(Jointly Administered)
	:	
	v	

OMNIBUS MOTION OF DEBTORS FOR
ENTRY OF ORDER PURSUANT TO 11 U.S.C. §§ 105
AND 365 AUTHORIZING (A) THE REJECTION OF EXECUTORY
CONTRACTS AND UNEXPIRED LEASES WITH CERTAIN DOMESTIC
DEALERS AND (B) GRANTING CERTAIN RELATED RELIEF

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### TO THE HONORABLE ROBERT E. GERBER, UNITED STATES BANKRUPTCY JUDGE:

General Motors Corporation ("GM") and its affiliated debtors, as debtors and debtors in possession in the above-captioned chapter 11 cases (collectively, the "Debtors"), respectfully represent:

#### **Relief Requested**

- 1. The Debtors request entry of an order pursuant to sections 105 and 365 of title 11, United States Code (the "Bankruptcy Code"):
  - (i) authorizing the Debtors to reject, effective as of July 10, 2009 (the "Rejection Date"), the following executory contracts (collectively, the "Affected Dealer Agreements"): (i) all Sales and Service Dealership Agreements (the "Dealer Franchise Agreements")<sup>1</sup> for the dealers identified on Exhibit A attached hereto (collectively, the "Affected Dealers") who did not accept Wind-down or Participation Agreements (as described below) and (ii) all ancillary and related agreements between the Debtors and the Affected Dealers (collectively, the "Ancillary Agreements");<sup>2</sup>
  - (ii) determining that any state and local statutes, rules and regulations (collectively, the "**Dealer Laws**") of any kind or nature whatsoever, are preempted by the Bankruptcy Code to the extent that they purport to, or could be interpreted or applied to, interfere with, undermine or impact the full and complete rejection of the Affected Dealer Agreements; and
  - (iii) determining the scope and consequences of the Debtors' rejection of the Affected Dealer Agreements.
- 2. In accordance with rule 6006(f) of the Federal Rules of Bankruptcy Procedure (the "Bankruptcy Rules"), the proposed list of Affected Dealer Agreements

<sup>&</sup>lt;sup>1</sup> The Dealer Franchise Agreements include, without limitation, all Sales and Service Dealership Agreements entered into with each Affected Dealer and any amendments, modifications, supplements, addenda, restatements or exhibits to those agreements.

<sup>&</sup>lt;sup>2</sup> The Ancillary Agreements may include, without limitation, software license agreements, data exchange and electronic commerce agreements, options, sign leases, dealer improvement and image agreements, target market support agreements, letters of intent, channeling agreements, deferred termination agreements, site control agreements and other similar agreements. By this Motion, the Debtors seek to reject all Ancillary Agreements with the Affected Dealers that relate to the dealership locations listed on the attached **Exhibit A**.

identified on **Exhibit A** lists the 38 counterparties that are the subject of this Motion alphabetically and contains fewer than 100 executory contracts. A proposed order (the "**Order**") is attached to the Motion as **Exhibit B**.

#### **Jurisdiction**

3. This Court has jurisdiction to consider this matter pursuant to 28 U.S.C. §§ 157 and 1334. This is a core proceeding pursuant to 28 U.S.C. § 157(b). Venue is proper before this Court pursuant to 28 U.S.C. §§ 1408 and 1409.

#### **Preliminary Statement**

- 4. On July 5, 2009, the Court approved the sale (the "363 Transaction") of substantially all of the Debtors assets to NGMCO, Inc., a purchaser sponsored by the United States Department of the Treasury (the "Purchaser"). As determined by the Court in the Sale Order, the 363 Transaction was the best, indeed, the only, viable means to save and carry forward GM's business in a new enterprise ("New GM") that will maximize and realize the going concern value of GM's assets.
- 5. As part of the 363 Transaction indeed, as had long been recognized in the "Viability Plans" that GM submitted to the U.S. Treasury a rationalization of GM's extensive dealer network (the "**Dealer Network**") was essential in order for New GM to be a viable company capable of surviving ever increasing foreign competition and cyclical economic downturns. A reduction in the number of GM dealerships (the "**Dealerships**") was a necessary component of this rationalization effort, and was carried out by GM through a comprehensive, objective and quantitative evaluation of each Dealership. In determining which Dealerships

<sup>&</sup>lt;sup>3</sup> The Order of the Court approving the Amended Master Sale and Purchase Agreement (the "**MPA**"), by and among the Debtors and the Purchaser (the "**Sale Order**"), is stayed until Thursday July 9, 2009. Accordingly, the 363 Transaction has yet to close.

would not be retained by New GM, the Debtors evaluated numerous factors, including, but not limited to: minimum sales thresholds, customer satisfaction indices, working capital needs, profitability, whether a Dealership sold competing non-GM brands, Dealership location and other market factors.

- 6. As discussed in more detail below, a leaner, more profitable Dealer Network with higher annual vehicle sales per Dealership (or "throughput") is essential to reducing GM's staggering dealer support costs and a critical component of helping to ensure the viability of New GM. Indeed, the Purchaser would not have entered into the 363 Transaction without a rationalization of GM's underperforming Dealer Network.
- 7. While the rationalization of the Dealer Network included a reduction in the number of Dealerships, the 363 Transaction allowed for the substantial majority of GM's dealers (collectively, the "Dealers") to continue operations in New GM on a long-term basis. These Dealers were offered a Participation Agreement (the "Participation Agreements"), which provided for their Dealership Franchise Agreement to be assumed and assigned to New GM, subject to certain modifications. The terms of the Participation Agreement and the supplement thereto were reviewed with the National Automobile Dealers Association ("NADA") and the GM National Dealer Council. As of the date of this Motion, over 99% of the Dealers that were offered Participation Agreements signed and returned such agreements. This acceptance rate reflects both the fairness of the proposal and the strong desire of the accepting Dealers to support New GM. Under the 363 Transaction, the Debtors will be assuming and assigning the Participation Agreements to New GM.
- 8. Importantly, with respect to the remaining dealers that were not offered Participation Agreements and will not be retained as part of the New GM dealer network on a long-term basis (the "Wind-Down Dealers"), GM did not seek to abruptly reject and terminate

their Dealership Franchise Agreements. Rather, GM offered the Wind-Down Dealers the opportunity to accept "wind-down" agreements (the "Wind-Down Agreements") that will allow them to stay in business until October 2010 so that they can — in an orderly fashion — sell down their inventories and continue to provide warranty and other services to their customers with the continued support of New GM.

- 9. Although GM would have been well within its rights under the Bankruptcy Code to seek to reject the Wind-Down Dealers immediately (as was done in Chrysler's chapter 11 cases), GM elected instead to offer these Dealers Wind-Down Agreements, which will help minimize the financial and other hardships that would have been associated with an immediate rejection and dealership shut down. Not surprisingly, over 98% of the Wind-Down Dealers accepted and executed the Wind-Down Agreements. While the Debtors recognize that the closing of a business is always difficult, it made a concerted effort to address these situations in a fair and supportive manner and to provide a soft landing for the Wind-Down Dealers. GM believes that the acceptance rate of the Wind-Down Agreements reflects the fairness of the program. The accepted Wind-Down Agreements will be assumed and assigned to New GM as part of the 363 Transaction.
- would have been forced to liquidate and *all* Dealerships would have ceased to be GM dealerships, including the approximately 4,100 Dealerships that accepted Participation Agreements and will now continue to operate under New GM. The Affected Dealers, whose Dealership Franchise Agreements and Ancillary Agreements the Debtors seek authorization to reject by this Motion, include only those 38 Dealers who did not accept either a Participation Agreement or Wind-Down Agreement. The Debtors made good faith efforts to gain agreement from all of the Dealers, including the Affected Dealers. For example, in addition to written

notice, the Debtors set up a dedicated call center to contact each of the Affected Dealers to inform them about the benefits of accepting a Wind-Down Agreement compared to rejection.

Despite these efforts, the Affected Dealers, who represent less than 2% of the Dealers offered a Participation or Wind-Down Agreement, elected not to accept GM's offer.

business choice than to seek the rejection of the Affected Dealer Agreements. After the closing of the 363 Transaction, the Debtors will no longer manufacture GM vehicles, nor will they retain any rights to the GM vehicle brands that were sold to the Purchaser under the MPA. Therefore, the Debtors have no business need or legal ability to continue any of the Affected Dealer Agreements. Accordingly, the Debtors, in the exercise of their sound business judgment, submit this Motion to reject the Affected Dealer Agreements.

#### **Facts Relevant to this Motion**

#### A. The Debtors' Need to Rationalize their Dealer Network

- of their vehicles to consumers in the United States through their Dealer Network. As of June 1, 2009, there were approximately 6,000 Dealers in the Dealer Network, some of whom market one GM brand exclusively (e.g., Chevrolet, Buick, GMC or Cadillac), while others market and sell multiple brands of GM vehicles. The extensive Dealer Network includes retail Dealerships in every state and major metropolitan market area across the United States. Although the Debtors' extensive Dealer Network provided a robust outlet for the sale of GM vehicles, the size and scope of the Dealer Network created significant challenges as market conditions became more competitive and demographic factors shifted dramatically over time.
- 13. GM's Dealer Network developed over an extended time period in which the Debtors' market share was growing and was far greater than it is now, and when there was

far less, or even no meaningful foreign competition. Over time, the market for new and used motor vehicles fundamentally changed. The automobile market was flooded with imports from foreign Original Equipment Manufactures ("OEMs") with far lower cost structures and dramatically lower legacy benefit obligations than GM. These OEMs, including Toyota, Honda, Nissan and others, began to enter the domestic market in the 1970s and have continually captured a larger share of the automotive market. As a result, GM has faced increasing financial pressures on profitability as the market share of GM and other domestic OEMs, such as Chrysler and Ford, declined over time in the face of this increasing foreign competition. For example, GM's domestic market share fell from 45% in 1980 to 22% in 2008, and its market share forecast for 2009 is 19.5%.

- Network has not kept pace with the decline in GM's market share. This resulted in an excess of Dealerships, which caused many Dealers' throughput to fall well below targeted or profitable levels. In fact, as of the commencement of the Debtors' chapter 11 cases, more than half of the Dealerships in the Dealer Network were unprofitable. Even more glaring, in 2009, on average, more than 80 Dealerships per month were going out of business due to the economic downturn, increased local competition and deteriorating market conditions.
- 15. Because of the Dealers' insufficient throughput and only marginal network-wide profitability, GM is forced to spend *more than \$2 billion annually* on Dealer related subsidies for, among other things, wholesale floor plan support, Standards For Excellence programs, new vehicle inspection payments, free fuel fills, and other incentives paid directly to Dealers (collectively, the "Dealer Support Programs"). In addition to the staggering costs associated with the Dealer Support Programs, GM spends hundreds of millions of dollars per year on structural costs related to the Dealer Network, including local advertising assistance,

channel network alignment payments, sales and service consultant fees, Dealer website funding,

Dealer support system costs, and Dealer training programs (collectively, the "Dealer Benefit

Programs").

- 16. Through the 363 Transaction and related efforts, GM undertook a comprehensive process of reviewing all facets of its business. Central to these efforts were essential changes with respect to GM's underperforming Dealer Network, the cost of which, as noted above, was simply staggering to GM. In the months leading up to the 363 Transaction, the Debtors conducted a thorough analysis of the Dealer Network to determine the optimal size of a viable Dealer Network an "ideal" Dealership blueprint for a competitive New GM (the "Rationalization Process"). The long-term viability and success of New GM, and the Purchaser's willingness to consummate the 363 Transaction, was dependent on the undertaking of the Rationalization Process.
- Dealer throughput, (2) Dealer return on investment, (3) consumer convenience, (4) drive-time metrics and (5) shifting market demographics. From this data, the Debtors determined that a significant reduction in the number of Dealer rooftops from approximately 6,000 today to a range of 3,600 to 3,800 by the end of 2010 will allow New GM to systematically reduce virtually all Dealer Support Programs over time, thereby resulting in eventual cost savings for New GM of approximately \$2 billion per year. In addition, the Debtors estimate that Dealer Network reductions over the next several years will eventually yield an estimated \$415 million in annual gross structural cost savings due to reduced payments by New GM relating to Dealer Benefit Programs.
- 18. In addition to the substantial cost savings that will be realized from the Rationalization Process, New GM believes that the contemplated reductions in the number of

Dealerships will bring New GM's Dealership footprint in line with key competitors across metropolitan, hub town, and rural markets. The ultimate goal of the Rationalization Process is to improve throughput, thereby allowing Dealers to re-invest capital in their Dealerships and compete more effectively with the locations, staff, aesthetics and amenities that consumers have come to expect from the foreign OEMs.

#### **B.** The Dealership Evaluation Process

- 19. After determining from the Rationalization Process that the ideal size of the Dealer Network for New GM was approximately 3,600 Dealerships, the Debtors began a comprehensive evaluation of the Dealer Network to identify the most desirable Dealers and Dealership locations (the "Dealership Evaluation Process") to be purchased by New GM as part of the 363 Transaction. The objective of the Dealership Evaluation Process was to reduce and reconfigure the Dealer Network to achieve the goal of having a smaller, yet stronger Dealer Network, consisting of the best dealers, in the most desirable locations, with the best facilities.
- 20. The Debtors determined that a purely subjective Dealership Evaluation

  Process would not be equitable or consistent with the Debtors' past business practices.

  Therefore, the Debtors relied heavily on objective performance criteria in conducting the

  Dealership Evaluation Process. In particular, the Debtors reviewed, analyzed and weighed

  numerous performance and planning metrics for each Dealership, including among other factors:
  - <u>Dealership Sales</u>, which were measured against other Dealerships of a similar size and in a similar size market in the same state;
  - <u>Customer Satisfaction Index</u>, which was measured against the average for the region in which the Dealership was located;
  - <u>Capitalization</u>, which was measured based on the working capital needs of each Dealership; and
  - <u>Profitability</u>, which was determined for each Dealership based on net profits before taxes.

Based on a calculation of the above factors, each Dealership was assigned a Dealership Performance Score ("**DPS**"), with a score of 100 considered average for a particular Dealership. The Debtors determined that Dealerships receiving a DPS of less than 70 were significantly underperforming and would not be retained long-term in New GM. Consequently, those Dealers were offered a Wind-Down Agreement.

- 21. The DPS score, however, was not the only factor considered by the Debtors in determining which Dealerships would be retained in New GM. The Debtors also considered other important factors in determining which Dealers would receive Wind-Down Agreements. In addition to Dealerships with a DPS score of below 70, Dealerships who sold Non-GM brands under the same roof and also experienced poor overall performance, Dealerships that sold discontinued GM brands, Dealerships with sales of less than 50 cars per year, Dealerships with inadequate or uncompetitive facilities or locations, and Dealerships unprofitable for three years in a row with inadequate working capital also were not retained by New GM.
- 22. Based on the factors described above, the Debtors determined, in the exercise of their sound business judgment, the Dealerships that would best contribute to a successful, viable and more efficient Dealer Network for New GM. The Purchaser demanded a competitive and more efficient Dealer Network for New GM and therefore considered the Rationalization and Dealership Evaluation Process necessary predicates to the consummation of the 363 Transaction.

#### C. The Participation and Wind-Down Agreements

23. As noted above, the goal of the Debtors was to have the majority of its Dealerships continue with New GM on a long-term basis and to avoid having to reject the agreements of any Dealerships that would not be retained by New GM. Accordingly, GM

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offered all of the Dealers in the Dealer Network either a Participation Agreement to continue with New GM or a Wind-Down Agreement that would allow for the orderly liquidation and closing of non-retained Dealerships over an extended period of time.

- 24. Approximately 4,100 Dealers were offered Participation Agreements.

  Over 99% of the Dealers that were offered a Participation Agreement signed and returned such agreements. The terms of the Participation Agreement were reviewed with NADA and the GM National Dealer Council. Dealers who agreed to the Participation Agreement had their Dealer Franchise Agreement assumed by New GM, as modified by the terms of the Participation Agreement and supplement thereto.
- Down Agreement. A Dealer that accepted a Wind-Down Agreement is allowed up to 16 months to wind down its business and sell its existing inventory to retail consumers at normal transaction prices. All of the accepted Wind-Down Agreements were assumed by New GM and Wind-Down Dealers will remain authorized dealers of New GM. Under the Wind-Down Agreement, in return for a substantial monetary payment, the Wind-Down Dealer agreed to waive all future termination assistance rights under their Dealer Franchise Agreement with respect to new vehicles, parts, and tools. The Wind-Down Dealers may not order new vehicles, but can continue to order parts and perform warranty and other services with the support of New GM. Furthermore, the Wind-Down Dealers may continue to participate in GM's normal marketing support programs and will have access to GM auctions to acquire used vehicles, a source of large potential profits for the Wind-Down Dealers. Overall, as noted by the Court in the Sale Order, the Wind-Down Agreements will provide a soft landing for the Wind-Down Dealers by helping

to ease the disruption and financial hardship that would otherwise result from an abrupt shutdown of their Dealerships.<sup>4</sup>

fully aware that not accepting the Wind-Down Agreement would result in the rejection and termination of their Dealership Franchise Agreement and Ancillary Agreements, as well as the potential seizure of their inventory by their wholesale floorplan lender. The Debtors made repeated efforts, through written notice and call-center phone calls, to explain these consequences to the Affected Dealers. Despite such efforts, the Affected Dealers have elected not to accept the Wind-Down Agreement— in stark contrast to the 98% of similarly situated Dealers who elected to enter into Wind-Down Agreements. Due to the decision of only 38 Affected Dealers not to accept a Wind-Down Agreement, the Debtors are seeking, in the exercise of their sound business judgment, Court authorization to reject their Affected Dealer Agreements.

#### **D.** The Dealer Franchise Agreements

27. Consistent with industry practice, the Debtors have traditionally used a standard form Dealership Franchise Agreement (as modified from time to time) for all Dealers. The Dealership Franchise Agreement governs the terms under which (a) the Debtors sell vehicles, parts and accessories to the Dealers through GM and (b) the Dealers sell and service the Debtors' products and provide related services to consumers. Additionally, the Dealership

a flood of GM inventory being sold in the marketplace at reduced prices from abrupt Dealership liquidations.

<sup>&</sup>lt;sup>4</sup> By way of comparison, in its chapter 11 cases, Chrysler rejected and immediately terminated 789 (or 25%) of its dealers, without providing any transition assistance or period to orderly wind down their operations. Unlike Chrysler's treatment of its non-retained dealers, the Wind-Down Agreement cushions the economic fall of the Wind-Down Dealers. The Wind-Down Agreement is also beneficial to the Debtors and New GM because it allows the Wind-Down Dealers to sell off their inventory in an orderly fashion at normal market prices, thereby preventing

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Franchise Agreement may incorporate other agreements and obligations between GM and the Dealers, which are specific to that particular Dealer.

- 28. Under the standard form of the Dealership Franchise Agreement, a dealer agrees, among other things, to (a) effectively, ethically and lawfully sell and promote the purchase, lease and use of GM products; (b) ensure that the consumer's purchase and delivery experience are satisfactory; (c) provide repair services for GM products; and (d) provide warranty service under GM's warranty programs. Alternatively, GM agrees, among other things, to (a) fairly and equitably distribute new vehicles to the dealer (b) provide the dealer with business planning assistance, and (c) reimburse the dealer for certain authorized warranty work.
- October 31, 2010 and is terminable by the Dealer for any reason on not less than 30 days written notice, or by GM for, among other things, the Dealer's failure to perform certain of its undertakings and obligations under the Dealership Franchise Agreement. In addition, the Dealership Franchise Agreement provides that certain events cause the automatic termination of the Dealership Franchise Agreement, such as the (a) death of the dealer, (b) failure of dealer to maintain certain necessary licenses and (c) transfer of the dealership business to another without prior written notice of such transfer. Under the terms of the Wind-Down Agreement, the Dealer Franchise Agreement (as modified by the Wind-Down Agreement) of the Wind-Down Dealers will expire on their natural expiration date of October 31, 2010.
- 30. In addition, ancillary to the Debtors relationship with the Dealers under the Dealership Franchise Agreement, the Debtors and the Dealers sometimes enter into certain Ancillary Agreements, which govern matters such as software licensing, marketing support, signage, facility and image improvements and other business matters. By this Motion, the

Debtors also seek to reject all such Ancillary Agreements between the Debtors and the Affected Dealers.

#### E. The State Dealer Laws

- and dealers by way of motor vehicle dealer statutes (collectively, the "Dealer Laws"). *See, e.g.*, CAL. VEH. CODE §§ 3000, *et seq.*; MICH. COMP. LAWS §§ 445.1561, *et seq.*; N.Y. VEH. & TRAF. LAW §§ 461, *et seq.*; GA. CODE ANN. §§ 10-1-620, *et seq.* In general, Dealer Laws regulate what OEMs can do with regard to certain dealer networking matters and regulate the terms of the automotive manufacturer dealer relationship. *See, e.g.*, CAL. VEH. CODE §§ 3060–69; MICH. COMP. LAWS §§ 445.1573–78; N.Y. VEH. & TRAF. LAW §§ 463–67; GA. CODE ANN. §§ 10-1-651–68. For example, Dealer Laws often specify, among other things: (a) the circumstances under which a manufacturer may cancel, terminate, not renew or otherwise discontinue a dealer agreement; (b) the notice required by a manufacturer to cancel, terminate, not renew or discontinue a dealer agreement; and (c) the additional obligations of the manufacturer in the event of a discontinuance of a dealer agreement. *See, e.g.*, CAL. VEH. CODE §§ 3060–61; MICH. COMP. LAWS §§ 445.1567–72; N.Y. VEH. & TRAF. LAW §§ 463(2)(d), (o–p), 466–67; GA. CODE ANN. §§ 10-1-651–53.
- 32. In addition, many Dealer Laws impose substantial limitations on the power of automotive manufacturers to relocate their dealers, establish new dealerships or modify existing dealerships over the objection of an affected dealer (collectively, "Dealers' Blocking Rights"). See, e.g., CAL. VEH. CODE §§ 3062–63 (providing that a new motor vehicle franchisor may not relocate an existing dealership or establish an additional dealership over the objections of franchisees in the market area without showing good cause); MICH. COMP. LAWS §§ 445.1576 (same); N.Y. VEH. & TRAF. LAW §§ 463(2)(cc) (same); GA. CODE ANN. § 10-1-664 (providing

that superior court can grant the petition of an existing dealership to prohibit the establishment or relocation of a dealership in the applicable market area unless the franchisor proves that the existing dealership is not providing adequate representation of the applicable vehicle brands and establishes other requirements).

33. Under many state regimes, new automotive dealers may file protests or complaints with motor vehicle dealer boards (the "Boards"), state administrative agencies and other government officials and offices established by the states to oversee the regulation of the automotive manufacturer - dealer relationship (collectively, the "Government Entities"). In most states that have them, the Boards typically are comprised of some combination of new or used dealers, consumers, and other representatives appointed in accordance with state procedures. In some states, the Boards or administrative agencies are the only governmental bodies empowered to review or regulate conduct by automotive manufacturers and dealers or suspend the licenses of manufacturers or dealers to operate in that state.

#### The Relief Requested Should Be Approved by the Court

- A. The Debtors have a Right to Reject the Affected Dealer Agreements in the Exercise of their Sound Business Judgment
- 34. Section 365(a) of the Bankruptcy Code provides, in pertinent part, that a debtor in possession, "subject to the court's approval, may assume or reject any executory contract or unexpired lease of the debtor." *See NLRB v. Bildisco & Bildisco*, 465 U.S. 513, 521 (1984); *see also In re Lavigne*, 114 F.3d 379, 386 (2d Cir. 1997). "[T]he purpose behind allowing the assumption or rejection of executory contracts is to permit the trustee or debtor-in-possession to use valuable property of the estate and to 'renounce title to and abandon burdensome property.' "*Orion Pictures Corp. v. Showtime Networks, Inc. (In re Orion Pictures Corp.*), 4 F.3d 1095, 1098 (2d Cir. 1993), *cert. dismissed*, 511 U.S. 1026 (1994).

- contract or unexpired lease, and upon finding that a debtor has exercised its sound business judgment, approve the rejection under section 365(a) of the Bankruptcy Code. *See Bildisco & Bildisco*, 465 U.S. at 523 (recognizing the "business judgment" standard used to approve rejection of executory contracts and unexpired leases); *Nostas Assocs. v. Costich (In re Klein Sleep Products, Inc.*), 78 F.3d 18, 25 (2d Cir. 1996) (recognizing the "business judgment" standard used to approve rejection of executory contracts); *In re Minges*, 602 F.2d 38, 42–43 (2d Cir. 1979) (holding that the "business judgment" test is appropriate for determining when an executory contract can be rejected); *In re G Survivor Corp.*, 171 B.R. 755, 757 (Bankr. S.D.N.Y. 1994), *aff* d, 187 B.R. 111 (S.D.N.Y. 1995) (approving rejection of license by debtor because such rejection satisfied the "business judgment" test); *In re Child World, Inc.*, 142 B.R. 87, 89 (Bankr. S.D.N.Y. 1992) (stating that a debtor may assume or reject an unexpired lease under § 365(a) in the exercise of its "business judgment").
- 36. The "business judgment" standard is not a strict standard; it requires only a showing that either assumption or rejection of the executory contract or unexpired lease will benefit the debtor's estate. *See In re Helm*, 335 B.R. 528, 538 (Bankr. S.D.N.Y. 1996) ("To meet the business judgment test, the debtor in possession must 'establish that rejection will benefit the estate.'") (citation omitted); *In re Balco Equities, Inc.*, 323 B.R. 85, 99 (Bankr. S.D.N.Y. 2005) ("In determining whether the debtor has employed reasonable business discretion, the court for the most part must only determine that the rejection will likely benefit the estate.") (quoting *G Survivor*, 171 B.R. at 757)). Further, under the business judgment standard, "[a] debtor's decision to reject an executory contract must be summary affirmed unless it is the product of 'bad faith, or whim or caprice'" *In re Trans World Airlines, Inc.*, 261 B.R. 103, 121 (Bankr. D. Del. 2001).

37. In recently approving Chrysler's rejection of hundreds of dealership agreements, Judge Arthur J. Gonzalez held that the traditional business judgment standard applies to an OEM-debtor's rejection of dealership agreements under section 365: "the scope of [the Court's] inquiry regarding the business judgment standard for purposes of rejection does not include an evaluation of whether the Debtors made the *best or even a good* business decision but merely that the decision was made in an exercise of the Debtors' business judgment." *In re Old Carco LLC*, No. 09-50002, 2009 Bankr. LEXIS 1382, at \*33 (Bankr. S.D.N.Y. June 19, 2009) ("*Chrysler*"), *aff'd*, 2009 U.S. App. LEXIS 12351 (2d Cir. June 5, 2009). Further, Judge Gonzalez explained that state franchise laws, by their express terms, do not justify the imposition of some heightened "public interest standard" or "balancing of the equities" standard of section 365 review:

[W]hile the policies designed to protect the public interest may, in part, underlie the Dealer Statutes, those statutes have been enacted by *state legislatures*, not Congress, and by their very terms protect the public interest of their respective states rather than the national public interest. Further, the fundamental interests sought to be protected by these state legislatures are the economic interests of local businesses and customer convenience and costs. Although some Dealer Statutes articulate a public safety concern in such enactments, the public safety issues raised by the closing of dealerships do not create an imminent threat to health or safety.

*Id.* at \*11–12 (citation omitted); *see also id.* at \*15 n.8 ("[T]he Dealer Statutes have a limited connection to public safety. The vast majority of Dealer Statutes concern solely commercial issues affecting the dealers and their customers and communities. . . . [T]he health and safety of the public are not threatened by rejection.") (citation omitted).

38. Thus, under Judge Gonzalez's decision in *Chrysler*, absent a showing of "'bad faith, or whim or caprice,'" the decision of an OEM-debtor to reject its dealership agreements "must be summarily affirmed." *Id.* at \*13 (quoting *In re Wheeling-Pittsburgh Steel* 

Corp., 72 B.R. 845, 849–50 (Bankr. W.D. Pa. 1987); see also G Survivor, 171 B.R. at 757 ("Generally, absent a showing of bad faith, or an abuse of discretion, the debtor's business judgment will not be altered.") (citations omitted), aff'd sub nom. John Forsyth Co. v. G. Licensing, Inc., 187 B.R. 111 (S.D.N.Y. 1995); In re Chipwich, Inc., 54 B.R. 427, 430–31 (Bankr. S.D.N.Y. 1985) (similar); see also In re Trans World Airlines, Inc., 261 B.R. at 121–22 ("'[W]hether the debtor is making the best or even a good business decision is not a material issue of fact under the business judgment test.'") (quoting Wheeling-Pittsburgh, 72 B.R. at 849)).

39. After the closing of the 363 Transaction, the Debtors will no longer be in the vehicle manufacturing business, nor will they have the rights or assets required to fulfill the Debtors obligations under the Affected Dealer Agreements. The Debtors therefore have no business reason or the legal ability to retain any GM-branded dealerships on a going forward basis. As explained in detail above, the Debtors hoped to avoid having to reject any Dealerships, and instead offered all Dealers whose Dealership would not continue in New GM a Wind-Down Agreement. The Wind-Down Agreement, which was assumed and assigned to New GM as part of the 363 Transaction, provided for the orderly closing of non-retained Dealerships over the next 16 months. The Affected Dealers elected not to accept the Debtors' Wind-Down Agreement, thereby leaving the Debtors with no choice but to seek to reject the Affected Dealer Agreements. Accordingly, the Debtors should be authorized to reject the Affected Dealer Agreements as of the Rejection Date.

#### B. Section 365 of the Bankruptcy Code Preempts Any State Dealer Laws

40. Outside of bankruptcy, Dealer Laws often place restrictions on the termination of dealership agreements or other efforts to conclude or impinge upon the commercial relationship between an OEM and its authorized dealers. By contrast, an OEM that

is a chapter 11 debtor has a right under the Bankruptcy Code to either assume or reject its executory contracts. Indeed, a fundamental purpose of section 365 of the Bankruptcy Code is to enable a debtor to benefit from contracts that are beneficial to it and to reject those contracts that are not, thereby maximizing the value of its estate. *See, e.g., In re Bethlehem Steel Corp.*, 291 B.R. 260, 264 (Bankr. S.D.N.Y. 2003). As such, the Dealer Laws are preempted by the Bankruptcy Code to the extent that they purport to interfere with or undermine the Debtors' ability to reject executory contracts or unexpired leases, including the proposed rejection of the Affected Dealer Agreements. This was the express and unequivocal holding by Judge Gonzalez in *Chrysler*: "the Court concludes that the Dealer Statutes are preempted by § 365 with respect to rejection of the Rejected Agreements." *Chrysler*, 2009 LEXIS 1382, at \*42.

As Judge Gonzalez clearly articulated in *Chrysler*, the Dealer Laws must not be seen to impair or supersede those core bankruptcy rights that the Debtors possess under section 365 of the Bankruptcy Code. *Id.* at \*62–66; *see also In re City of Vallejo*, 403 B.R. 72, 77 (Bankr. E.D. Cal. 2009) ("Congress enacted section 365 to provide debtors the authority to reject contracts . . . [t]his authority preempts state law by virtue of the Bankruptcy Clause [and] the Supremacy Clause."); *Volkswagen of Am., Inc. v. Dan Hixson Chevrolet Co.* (*In re Dan Hixson Chevrolet Co.*), 12 B.R. 917, 923 (Bankr. N.D. Texas 1981) (holding that section 365 of the Bankruptcy Code preempted a Texas law requiring a "good cause" hearing if a dealer protests a manufacturer's attempted termination of a dealer agreement, because permitting the "good cause" proceeding to continue might frustrate the purposes of federal bankruptcy law); *In re Tom Stimus Chrysler-Plymouth, Inc.*, 134 B.R. 676, 679 (Bankr. M.D. Fla. 1991) (holding that section 365 of the Bankruptcy Code governs the assumption or rejection of a contract, even if the agreement otherwise would have been terminated under Florida dealer laws).

- 42. The Supremacy Clause of the United States Constitution<sup>5</sup> preempts and invalidates state laws that "interfere with, or are contrary to," federal law. *Hillsborough County v. Automated Med. Labs., Inc.*, 471 U.S. 707, 712 (1985) (citations omitted). In particular, federal law preempts state law when a comprehensive scheme of federal law is enacted that shows Congressional intent to occupy the whole field in that area, or the federal law directly conflicts with the state law. *Id.* at 713 (citations omitted).
- 43. Applying these federal preemption principles, section 365 (and the remainder of the Bankruptcy Code) fully occupy the field of inquiry concerning rejection of agreements in bankruptcy and the consequences arising therefrom. State Dealer Laws are fully preempted to the extent that they purport to limit, restrict or impose any burdens or requirements on the Debtors in connection with exercising their fundamental rights under section 365 of the Bankruptcy Code to terminate their business commercial relationships with the Affected Dealers through rejection.
- 44. Thus, Judge Gonzalez held that the state franchise laws at issue in *Chrysler*, the very same state laws at issue here, frustrated the purposes of (and, thus, were preempted by) section 365. *See Chrysler*, 2009 LEXIS 1382, at \*11–17; *see also id.* at \*62 ("'Where a state law 'unduly impede[s] the operation of federal bankruptcy policy, the state law [will] have to yield.'") (quoting *Vallejo*, 403 B.R. at 77). As Judge Gonzalez explained:

Specifically and by no means exclusively, statutory notice or waiting periods of, *e.g.*, 60 or 90 days before termination clearly frustrate § 365's purpose to allow a debtor to reject a contract as soon as the debtor has the court's permission (and there is no waiting period under the Bankruptcy Rules). Buy-back requirements also frustrate § 365's purpose to free a debtor of

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<sup>&</sup>lt;sup>5</sup> See U.S. CONST., art. VI, cl. 2 ("This Constitution, and the Laws of the United States which shall be made in Pursuance thereof; and all Treaties made, or which shall be made, under the Authority of the United States, shall be the supreme Law of the Land; and the Judges in every State shall be bound thereby, any Thing in the Constitution or Laws of any State to the contrary notwithstanding.").

obligations once the debtor has rejected the contract. Good cause hearings frustrate § 365's purpose of giving a bankruptcy court the authority to determine whether a contract may be assumed or rejected. Strict limitations on grounds for nonperformance frustrate § 365's purpose of allowing a debtor to exercise its business judgment and reject contracts when the debtor determines rejection benefits the estate. So-called "blocking rights," which impose limitations on the power of automobile manufacturers to relocate dealers or establish new dealerships or modify existing dealerships over a dealer's objection, frustrate § 365's purpose of giving a debtor the power to decide which contracts it will assume and assign or reject by allowing other dealers to restrict that power.

*Id.* at \*62; *see also Vallejo*, 403 B.R. at 77 (holding that "Congress enacted section 365 to provide debtors the authority to reject executory contracts. This authority preempts state law by virtue of the Supremacy Clause [and] the Bankruptcy Clause.") (internal citation omitted).

45. Finally, Judge Gonzalez also made clear that 28 U.S.C. § 959(b) did not alter the Court's "preemption analysis," because that provision "does not de-limit the precise conditions on contract rejection" — particularly where, as here, the pertinent state laws concern "consumer convenience and costs and the protection of local businesses, rather than a concern over public safety." *Chrysler*, 2009 LEXIS 1382, at \*56–58.

## C. Rejection of the Affected Dealer Agreements Concludes the Dealer Relationship and Entitles the Debtors to Full Enforcement of Rejection

46. The rejection of the Affected Dealer Agreements is critical to both the wind-down of the Debtors' operations and to the successful emergence of New GM. By rejecting the Affected Dealer Agreements, the Debtors are terminating their commercial relationships with the Affected Dealers, and the Affected Dealers no longer should be able to enforce their rights under the Affected Dealer Agreements. Thus, due to rejection, the Affected

<sup>&</sup>lt;sup>6</sup> See also id. at 63–64 n.32 (stating that "state law protections cannot be used to negate the Debtors' rejection powers under § 365 . . . . 'The requirement that the debtor in possession continue to operate according to state law requirements imposed on the debtor in possession (i.e., § 959(b)) does not imply that its powers under the Code are subject to the state law protections.'") (quoting *In re PSA, Inc.*, 335 B.R. 580, 587 (Bankr. D. Del. 2005)).

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Dealers no longer may serve as authorized franchised dealers for the Debtors, or more importantly, for New GM. Nor may they enforce other contractual rights under the Affected Dealer Agreements, except in the context of a rejection damages claim. If the Affected Dealers continue to hold themselves out in the marketplace as authorized dealers of New GM, it will undoubtedly create confusion in the marketplace and could be extremely detrimental to the successful launch of and brand image of New GM.

- Government Entities may be uncertain or confused as to the effect of the rejection of the Affected Dealer Agreements or may even seek to bring claims that interfere with the orderly rejection of such agreements. As noted above, the Debtors seek through rejection of the Affected Dealer Agreements to make a clean and complete break from their historic business relationships with the Affected Dealers. Accordingly, the Debtors believe that it is imperative to the successful formation of New GM and the Debtors orderly wind-down that the Affected Dealers and Government Entities not mistakenly or purposefully take actions to undermine, contradict or otherwise impair the legal and practical effect of the rejections sought by this Motion.
- 48. Therefore, just as was approved in Chrysler, the Debtors have requested in their proposed Order, and it is essential that the Court finds, that the rejection of the Affected Dealer Agreements, pursuant to section 365 of the Bankruptcy Code, is a conclusion of the commercial relationship and cuts off all rights of the Affected Dealers thereunder, except to the extent that the Affected Dealers may wish to pursue rejection damages consistent with the claims resolution process that will be established by the Court.
- 49. First, as was ordered by Judge Gonzalez in *Chrysler*, the Debtors request that the Court find that, as a result of the rejection of the Affected Dealer Agreements, (a) each

Affected Dealer shall have no further rights (direct, indirect, contractual or otherwise) to act as an authorized vehicle dealer of the Debtors or New GM; and (b) each Affected Dealer's status as a Dealer is hereby deemed to be revoked, annulled and cancelled for all purposes. Second, also consistent with Judge Gonzalez's ruling in *Chrysler*, the Debtors request that the Court find that, as of the Rejection Date, each such Affected Dealer no longer is authorized, appointed or permitted (contractually or otherwise) to, among other things:

- (a) undertake any advertising, sales, repair or service of any New GM branded products under the terms of the Affected Dealer Agreements;
- (b) hold itself out to any third party as an authorized Dealer of the Debtors or of New GM for any purpose;
- (c) display, distribute or otherwise use any signage, promotional or other materials bearing or containing the Debtors' or New GM's trademarks and service marks, including, without limitation, company and vehicle make and model names and logos; and
- (d) exercise or enforce any other rights, entitlements, privileges or status arising from or related to the Affected Dealer Agreements or having previously been a Dealer of the Debtors, including any rights under Dealer Laws, other than through the assertion of rejection damages claims in this Court.

#### **Notice**

50. Notice of this Motion has been provided to (i) the Office of the United States Trustee for the Southern District of New York, (ii) the attorneys for the United States Department of the Treasury, (iii) the attorneys for Export Development Canada, (iv) the attorneys for the agent under GM's prepetition secured term loan agreement, (v) the attorneys for the agent under GM's prepetition amended and restated secured revolving credit agreement, (vi) the attorneys for the statutory committee of unsecured creditors appointed in these chapter

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11 cases, (vii) the attorneys for the International Union, United Automobile, Aerospace and

Agricultural Implement Workers of America, (viii) the attorneys for the International Union of

Electronic, Electrical, Salaried, Machine and Furniture Workers—Communications Workers of

America, (ix) the United States Department of Labor, (x) the attorneys for the National

Automobile Dealers Association, (xi) the attorneys for the ad hoc bondholders committee, (xii)

the U.S. Attorney's Office, S.D.N.Y., (xiii) the counterparties to the Affected Dealer

Agreements, and (xiv) all entities that requested notice in these chapter 11 cases under Fed. R.

Bankr. P. 2002. The Debtors submit that, in view of the facts and circumstances, such notice is

sufficient and no other or further notice need be provided.

51. No previous request for the relief sought herein has been made by the

Debtors to this or any other Court.

WHEREFORE the Debtors respectfully request entry of an order granting the

relief requested herein and such other and further relief as is just.

Dated: New York, New York

July 6, 2009

/s/ Joseph H. Smolinsky

Harvey R. Miller

Stephen Karotkin

Joseph H. Smolinsky

WEIL, GOTSHAL & MANGES LLP

767 Fifth Avenue

New York, New York 10153

Telephone: (212) 310-8000

Facsimile: (212) 310-8007

Attorneys for Debtors

and Debtors in Possession

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	Dealer Name	Majority Owner	Dealer Address	Dealer Code	GM Brand	Contract Date
			201 W First St	<u> </u>	<u></u>	
1	B & J Motors, Inc.	Craig Cox	Ogallala, NE 69153	197959	Buick	11/1/05
	B & J Motors, Inc.	Craig Cox	201 W First St			11/1/05
2	D & J MOTOLS, IIIC.	Craig Cox	Ogallala, NE 69153	197959	Chevrolet	11/1/03
	Bruce Chevrolet, Inc.	D. Bruce Patchett	1084 SW Oak St			11/1/05
3	Brade difference, mo.	D. Brade Fatorion	Hillsboro, OR 97123	114411	Chevrolet	11/1/00
١.	Bruce Chevrolet, Inc.	D. Bruce Patchett	1084 SW Oak St		Chevrolet Medium Duty	11/1/05
4			Hillsboro, OR 97123	114411	Truck	
_	C. Thompson Automotive, Inc.	A.Claude Thompson	1706 Montague Ave Ext	11/450	D. dali	11/1/05
5	<u> </u>	<u>'</u>	Greenwood, SC 29649	116453	Buick	
4	C. Thompson Automotive, Inc.	A.Claude Thompson	1706 Montague Ave Ext Greenwood, SC 29649	116453	Pontiac	11/1/05
0	·	·	1706 Montague Ave Ext	110403	Pontiac	
7	C. Thompson Automotive, Inc.	A.Claude Thompson	Greenwood, SC 29649	116453	GMC Truck	11/1/05
1		· ·	111 S Loop 499	110433	GIVIC TTUCK	
Q	Cardenas Autoplex Inc.	Renato Cardenas	Harlingen, TX 78550	117713	Cadillac	11/1/05
0			621 N Washington	11//13	Caulliac	
o	Carmark, LLC	Gregg Carter	Seymour, TX 76380	243044	Buick	3/10/08
7			621 N Washington	243044	Duick	
10	Carmark, LLC	Gregg Carter	Seymour, TX 76380	243044	GMC Truck	3/10/08
10			621 N Washington	210011	OWO TRUCK	1
11	Carmark, LLC	Gregg Carter	Seymour, TX 76380	243044	Pontiac	3/10/08
			550 N Ocean Ave	2.0011	. c.m.ac	<u> </u>
12	Cassel GMC Truck Sales Corp.	James Cassel	Patchogue, NY 11772	119244	GMC Medium Duty Truck	11/1/05
	0 10107 101 0		550 N Ocean Ave			44405
13	Cassel GMC Truck Sales Corp.	James Cassel	Patchogue, NY 11772	119244	GMC Truck	11/1/05
	Chido Chouralet Duiele Inc	Drian Machan	808 Talcottville Rd			11/1/05
14	Clyde Chevrolet-Buick, Inc.	Brien Meehan	Vernon-Rockville, CT 06066	117923	Chevrolet	11/1/05
	Clyde Chevrolet-Buick, Inc.	Brien Meehan	808 Talcottville Rd			11/1/05
15	Clyde Chevrolet-Buick, Inc.	Brieff Weerlan	Vernon-Rockville, CT 06066	117923	Buick	11/1/05
	Colonial Chevrolet Co., Inc.	Ernest Ray Smith	2380 US Highway 61 South			11/1/00
16	Colonial Cheviolet Co., Inc.	Linest Ray Silliti	Woodville, MS 39669	114371	Chevrolet	11/1/00
	D'Andrea Buick, Inc.	Nicholas D'Andrea	7051 S Western Ave			8/15/08
17	D'AHUIGA DUICK, IIIC.	INCHOIDS D'AHUFEA	Chicago, IL 60636	167893	BPG	0/13/00
	Dean Newton Cadillac-GMC, Inc.	Duane Sparks	519 W Broadway			6/2/06
18	Dean Newton Gadinae Givio, Inc.	Dualic Spains	Lewistown, MT 59457	221557	GMC Truck	SIZIOU
1	Dean Newton Cadillac-GMC, Inc.	Duane Sparks	519 W Broadway		L	6/2/06
19	Sour Nowton Sadmas Givio, Inc.	Dualio Spains	Lewistown, MT 59457	221557	Cadillac	512100
L	Everett Chevrolet-Geo, Inc.	John Reggans	7300 Evergreen Way	158937	Chevrolet	3/10/08
20	273.34 011011010 0007 1110.	Jan. Roggans	Everett, WA 98203	1.00707	3.10110101	10,00

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						Contract
	<u>Dealer Name</u>	<u>Majority Owner</u>	<u>Dealer Address</u>	<u>Dealer Code</u>	GM Brand	<u>Date</u>
21	First United, Inc.	Roque De La Fuente	1385 E Main St	119153	Cadillac	11/1/05
21			El Cajon, CA 92021 2400 N Main	119103	Caulliac	
22	Forrest Chevrolet-Cadillac, Inc.	Charles Forrest	Cleburne, TX 76033	112300	Chevrolet	11/1/05
22			2400 N Main	112300	CHEVIOLET	
23	Forrest Chevrolet-Cadillac, Inc.	Charles Forrest	Cleburne, TX 76033	112300	Cadillac	11/1/05
	5 15 11 D.11 0110 T. 1.1	0	2408 N Main			44405
24	Forrest Pontiac-Buick-GMC Truck, Inc.	Charles Forrest	Cleburne, TX 76033	116550	Buick	11/1/05
	Format Danting Duick CMC Truck Inc	Charles Farrest	2408 N Main			11/1/05
25	Forrest Pontiac-Buick-GMC Truck, Inc.	Charles Forrest	Cleburne, TX 76033	116550	Pontiac	11/1/05
	Forrest Pontiac-Buick-GMC Truck, Inc.	Charles Forrest	2408 N Main			11/1/05
26	Torrest Fortilac-Buick-Givic Truck, Inc.	Challes Follest	Cleburne, TX 76033	116550	GMC Truck	1 1/ 1/03
	Graves Pontiac-Chevrolet-Buick, Inc.	Ronald Graves	4040 N First St			11/1/05
27	Graves Formac Grieviolet Buick, Inc.	Noticial Graves	Milan, TN 38358	114213	Chevrolet	11/1/03
	Graves Pontiac-Chevrolet-Buick, Inc.	Ronald Graves	4040 N First St			11/1/05
28	Craree remade energed balany me.	Tronala Graves	Milan, TN 38358	114213	Pontiac	, ., .,
00	Graves Pontiac-Chevrolet-Buick, Inc.	Ronald Graves	4040 N First St	44.040	D ' I	11/1/05
29			Milan, TN 38358	114213	Buick	
20	Gulf Coast Truck and Equipment Company, Inc.	John Cross	2260 Hall Mill Rd	204727	GMC Medium Duty Truck	11/1/05
30			Mobile, AL 36606 3440 Birmingham Hwy	204727	GIVIC Medium Duty Truck	
31	Gulf Coast Truck and Equipment Company, Inc.	Chad Cross	Montgomery, AL 36108	204728	GMC Medium Duty Truck	11/1/05
31			311 Spar St	204720	GIVIC IVIEUIUITI DULY TTUCK	
32	Harbortown Auto, Inc.	James Brogan Jr	Ontonagon, MI 49953	164635	Chevrolet	11/1/05
-			311 Spar St	101000	Onoviolot	
33	Harbortown Auto, Inc.	James Brogan Jr	Ontonagon, MI 49953	164635	Pontiac	11/1/05
			311 Spar St			11/1/05
34	Harbortown Auto, Inc.	James Brogan Jr	Ontonagon, MI 49953	164635	Buick	11/1/05
	Huntley Chevrolet, Inc.	Alan Wulbert	13980 Automall Dr			11/1/05
35	numbey Cheviolet, Inc.	Alan Wulbert	Huntley, IL 60142	208013	Chevrolet	1 1/ 1/03
	J.T.E. Epps Motors, Inc.	Emerson Epperson	1935 US 25 E			11/1/05
36	3.1.L. Epps Motors, me.	Emerson Epperson	Middlesboro, KY 40965	112725	Chevrolet	11/1/03
1	J.T.E. Epps Motors, Inc.	Emerson Epperson	1935 US 25 E		L	11/1/05
37	S	Zinoison Eppoison	Middlesboro, KY 40965	112725	Buick	, 1,00
20	Keystone Automotive, Inc.	Kevin Serra	40941 US Hwy 280	110/4/		11/1/05
38	,, .		Sylacauga, AL 35150	112646	Chevrolet	
20	Larry Menke Inc.	Lawrence Menke	6 Heitzinger Plaza	110704	Duick	4/14/09
39	-		Seaside, CA 93955	118726	Buick	
40	Matt Gay Chevrolet Oldsmobile, Inc.	David Gay	325 Mims Rd	112475	Chevrolet	11/5/05
40		=	Sylvania, GA 30467	112473	CHEVIOLET	

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						Contract
	<u>Dealer Name</u>	<u>Majority Owner</u>	<u>Dealer Address</u>	<u>Dealer Code</u>	GM Brand	<u>Date</u>
41	Mount Kisco Chevrolet Cadillac Hummer, Inc.	Adrian Quinn	175 N Bedford Rd	111124	Chevrolet	9/29/2006
41			Mount Kisco, NY 10549 175 N Bedford Rd	111124	Chevrolet	
42	Mount Kisco Chevrolet Cadillac Hummer, Inc.	Adrian Quinn	Mount Kisco, NY 10549	111124	Cadillac	9/29/2006
42			3369 Hwy 76 East	111124	Caumac	
43	Mullins Motors, Inc.	David Small	Mullins, SC 29574	116444	Chevrolet	11/1/05
			3369 Hwy 76 East	110111	CHOVICION	
44	Mullins Motors, Inc.	David Small	Mullins, SC 29574	116444	Buick	11/1/05
	Mullion Makeus, Inc.	David Carell	3369 Hwy 76 East			11/1/05
45	Mullins Motors, Inc.	David Small	Mullins, SC 29574	116444	Cadillac	11/1/05
	Mullins Motors, Inc.	David Small	3369 Hwy 76 East			11/1/05
46	Mullins Motors, Inc.	David Silidii	Mullins, SC 29574	116444	GMC Truck	11/1/03
	Mullins Motors, Inc.	David Small	3369 Hwy 76 East			11/1/05
47	IVIUIIITIS IVIOLOI S, ITIC.	David Siriali	Mullins, SC 29574	116444	Pontiac	11/1/03
	Nordling Motors, Inc.	Thomas Nordling	428 Market St			11/1/05
48	rtording Motors, mo.	Thomas Horaling	Osage City, KS 66523	116186	GMC Truck	11/1/00
	Nordling Motors, Inc.	Thomas Nordling	428 Market St			11/1/05
49	3		Osage City, KS 66523	116186	Pontiac	
F0	Norman-Blackmon Motor Company, Inc.	Stephen Norman	801 E Commerce St	110040	D. Jak	11/1/05
50	1 3	<u>'</u>	Greenville, AL 36037 801 E Commerce St	118843	Buick	
51	Norman-Blackmon Motor Company, Inc.	Stephen Norman	Greenville, AL 36037	118843	Dontino	11/1/05
01		<u> </u>	801 E Commerce St	110043	Pontiac	
52	Norman-Blackmon Motor Company, Inc.	Stephen Norman	Greenville, AL 36037	118843	GMC Truck	11/1/05
JZ			246 E Walker St	110043	GIVIC TIUCK	
53	Northstate Motors, Inc.	Brian Leach	Orland, CA 95963	176606	Chevrolet	4/16/09
-			246 E Walker St	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	onework.	
54	Northstate Motors, Inc.	Brian Leach	Orland, CA 95963	176606	Pontiac	4/16/09
	N. H. J. M. J.	B: 1	246 E Walker St			4/1//00
55	Northstate Motors, Inc.	Brian Leach	Orland, CA 95963	176606	GMC Truck	4/16/09
	Distahar Matar Campany Inc	Rodney Pletcher	1001 W Pike St			11/1/05
56	Pletcher Motor Company, Inc.	Rouney Pletcher	Goshen, IN 46526	117207	Cadillac	11/1/05
	Quinlan's Equipment, Inc.	John Quinlan	1030 S Superior St			11/1/05
57	даннан з Ечартеп, т.	John Quillan	Antigo, WI 54409	119385	GMC Truck	1 1/ 1/00
	Rapp Chevrolet, Inc.	Glen Rapp	700 S Broadway			11/1/05
58	Tapp offerroid, inc.	Sion Nupp	Marion, SD 57043	111731	Chevrolet	11/1/03
	Sonny Cannon Auto Plaza, Inc.	William Cannon	220 W Doolin	110077		11/1/05
59	,		Blackwell, OK 74631	112366	Chevrolet	
/ 0	Sonny Cannon Auto Plaza, Inc.	William Cannon	220 W Doolin	1100//	D. data	11/1/05
60			Blackwell, OK 74631	112366	Buick	

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	<u>Dealer Name</u>	<u>Majority Owner</u>	<u>Dealer Address</u>	Dealer Code	GM Brand	Contract Date
61	Sonny Cannon Auto Plaza, Inc.	William Cannon	220 W Doolin Blackwell, OK 74631	112366	Cadillac	11/1/05
62	Sonny Cannon Auto Plaza, Inc.	William Cannon	220 W Doolin Blackwell, OK 74631	112366	GMC Truck	11/1/05
63	Sonny Cannon Auto Plaza, Inc.	William Cannon	220 W Doolin Blackwell, OK 74631	112366	Pontiac	11/1/05
64	Terry Gage Chevrolet-Oldsmobile, Inc.	Terry Gage	Hwy 65 North Marshall, AR 72650	160246	Chevrolet	11/1/05
65	The Ramey Garage, Inc.	Robert Mccully	669 Beulah St Ramey, PA 16671	118782	Buick	11/1/05
66	Tom Sparks Buick, Inc.	Thomas Sparks	216 S First St De Kalb, IL 60115	118875	Buick	11/1/05
67	Tygart Valley Motor Co. Inc.	Rick Wyatt	Rte 250 S Elkins Shpg Plaza Elkins, WV 26241	240636	Cadillac	1/28/08
68	Walters Chevrolet-Pontiac, Inc.	John Walters	308 Main St Groton, NY 13073	115278	Chevrolet	11/1/05
69	Walters Chevrolet-Pontiac, Inc.	John Walters	308 Main St Groton, NY 13073	115278	Pontiac	11/1/05
70	Watkins Trucks, Inc.	Robert Watkins	4031 New Castle Ave New Castle, DE 19720	119328	GMC Medium Duty Truck	11/1/05

### **EXHIBIT B**

### UNITED STATES BANKRUPTCY COURT SOUTHERN DISTRICT OF NEW YORK

-----X

In re : Chapter 11 Case No.

GENERAL MOTORS CORP., et al., : 09-50026 (REG)

:

Debtors. : (Jointly Administered)

:

· -----X

# ORDER PURSUANT TO 11 U.S.C. §§ 105 AND 365 AUTHORIZING (A) REJECTION OF EXECUTORY CONTRACTS AND UNEXPIRED LEASES WITH CERTAIN DOMESTIC DEALERS AND (B) GRANTING CERTAIN RELATED RELIEF

Upon the Motion, dated July 6, 2009 (the "Motion"), of General Motors

Corporation and its affiliated debtors, as debtors and debtors in possession in the abovecaptioned chapter 11 cases (collectively, the "Debtors"), pursuant to sections 105 and 365 of
title 11, United States Code (the "Bankruptcy Code"), for entry of an order authorizing (a) the
rejection of executory contracts and unexpired leases with certain domestic Dealers and (b)
granting certain related relief, all as more fully described in the Motion; and the Court having
jurisdiction to consider the Motion and the relief requested therein in accordance with 28 U.S.C.

§ 1334; and due and proper notice of the Motion having been provided, and it appearing that no
other or further notice need be provided; and the Court having found and determined that the
relief sought in the Motion is in the best interests of the Debtors, their estates, creditors, and all
parties in interest and that the legal and factual bases set forth in the Motion establish just cause
for the relief granted herein; and after due deliberation and sufficient cause appearing therefor, it
is

<sup>&</sup>lt;sup>1</sup> Capitalized terms used herein and not otherwise defined herein shall have the meanings ascribed to such terms in the Motion.

ORDERED that the Motion is granted as provided herein; and it is further

ORDERED that each of the Affected Dealer Agreements is an executory contract capable of being rejected under section 365 of the Bankruptcy Code; and it is further

ORDERED that the rejection of the Affected Dealer Agreements, as set forth herein, (1) constitutes an exercise of sound business judgment by the Debtors, made in good faith and for legitimate commercial reasons; (2) is appropriate and necessary under the circumstances described in the Motion; and (3) is warranted and permissible under sections 105 and 365 of the Bankruptcy Code and Bankruptcy Rule 6006; and it is further

ORDERED that the Debtors are authorized to reject the Affected Dealer
Agreements with respect to the Dealers and Dealership locations identified on **Annex I** attached hereto and incorporated herein by reference. Effective as of July 10, 2009 (the "**Rejection Effective Date**"), all such Affected Dealer Agreements are rejected pursuant to section 365 of the Bankruptcy Code; and it is further

ORDERED that as provided for under the MPA, approved by this Court on July 5, 2009, only those Dealers that were offered, and accepted, Participation Agreements or Wind-Down Agreements (collectively, the "Authorized Dealers") will be allowed to continue their Dealership operations, as provided for in those agreements, as part of New GM; and New GM has determined not to accept an assignment of any of the Affected Dealer Agreements; and it is further

ORDERED that pursuant to section 365 of the Bankruptcy Code, as a result of the rejection of the Affected Dealer Agreements, each Affected Dealer shall have no further rights (direct, indirect, contractual or otherwise) to act as an Authorized Dealer of the Debtors. As

such, immediately as of the Rejection Effective Date, each such Affected Dealer is no longer authorized to, among other things:

- (a) undertake any advertising, sales, repair or service of any of the Debtors' or New GM's products as an Authorized Dealer under the terms of the Affected Dealer Agreements;
- (b) hold itself out to any third party as an Authorized Dealer of the Debtors or New GM for any purpose;
- (c) display, distribute or otherwise use any signage, promotional or other materials bearing or containing the Debtors' or New GM's trademarks, tradenames and servicemarks, except that it may use the Debtors' or New GM's descriptive brand and vehicle model names solely for the purpose of identifying and advertising its inventory for sale to the extent permitted by applicable law for a party that is not an Authorized Dealer of the Debtors; and
- (d) the Debtors may exercise any and all of their rights provided for in the Affected Dealer Agreements' termination provisions; and it is further

ORDERED that all Affected Dealers who wish to assert claims against the Debtors arising out of or related to the rejection of the Affected Dealer Agreements (collectively, "Rejection Damages Claims") must file a proof of claim for such Rejection Damages Claims no later than the general bar date to be established by the Court in these cases under Bankruptcy Rule 3003(c)(3) or make any administrative claim request by such other applicable deadline, and in accordance with such other procedures, as may be established by the Court for the assertion of such claims under section 503(a) of the Bankruptcy Code. If an Affected Dealer fails to file a timely and proper Rejection Damages Claim, such Affected Dealer shall be forever barred, estopped and enjoined from asserting such Rejection Damages Claim against the Debtors or voting or receiving distributions under any plan in these cases on account of such Rejection Damages Claim. All issues relating to the allowance, amount, priority and treatment of any Rejection Damage Claim or any other claim, right or remedy asserted by the Affected Dealers

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are preserved. The Debtors and other parties in interest reserve and retain the right to object to

any Rejection Damages Claims or other claims filed or asserted by the Affected Dealers

(including as to allowance, amount, priority and treatment of such claims), or any other asserted

rights or remedies, on any and all available grounds; and it is further

ORDERED that to the extent that any Dealer Laws conflict with the terms of this

Order or the impact of the rejection of the Affected Dealer Agreements under the Bankruptcy

Code and applicable case law, such laws are preempted by the Bankruptcy Code, pursuant to the

Supremacy Clause of the United States Constitution; and it is further

ORDERED that this Court shall retain jurisdiction to resolve all matters relating

to the implementation, enforcement and interpretation of this Order. Without limiting the

foregoing, the Court also shall retain jurisdiction with respect to this Order and the Affected

Dealer Agreements over (a) any actions by the Affected Dealers against New GM, or the Debtors

or the property of their estates, including, without limitation, any actions in violation of the

automatic stay under section 362 of the Bankruptcy Code; and (b) any Rejection Damages

Claims or other claims alleged against the Debtors' estates, and any objections or defenses

thereto.

Dated: New York, New York

\_\_\_\_\_, 2009

UNITED STATES BANKRUPTCY JUDGE

4

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	Dealer Name	Majority Owner	Dealer Address	Dealer Code	GM Brand	Contract Date
-			201 W First St	<u>Dealer Code</u>	Givi brand	
1	B & J Motors, Inc.	Craig Cox	Ogallala, NE 69153	197959	Buick	11/1/05
	D.O. I.Matara, Ira	Conta Con	201 W First St			11/1/05
2	B & J Motors, Inc.	Craig Cox	Ogallala, NE 69153	197959	Chevrolet	11/1/05
	Bruce Chevrolet, Inc.	D. Bruce Patchett	1084 SW Oak St			11/1/05
3	bluce Cheviolet, inc.	D. Didde r dichett	Hillsboro, OR 97123	114411	Chevrolet	11/1/03
	Bruce Chevrolet, Inc.	D. Bruce Patchett	1084 SW Oak St		Chevrolet Medium Duty	11/1/05
4	Brace Greviolet, inc.	B. Brace Fateriott	Hillsboro, OR 97123	114411	Truck	11/1/00
L	C. Thompson Automotive, Inc.	A.Claude Thompson	1706 Montague Ave Ext			11/1/05
5	or mempeon ratement of me	, word do a mornipositi	Greenwood, SC 29649	116453	Buick	, .,
,	C. Thompson Automotive, Inc.	A.Claude Thompson	1706 Montague Ave Ext	11/450	D 11	11/1/05
6	' '	<u>'</u>	Greenwood, SC 29649	116453	Pontiac	
7	C. Thompson Automotive, Inc.	A.Claude Thompson	1706 Montague Ave Ext	11/452	CMC Truck	11/1/05
/	<u>'</u>	<u>'</u>	Greenwood, SC 29649	116453	GMC Truck	
0	Cardenas Autoplex Inc.	Renato Cardenas	111 S Loop 499	117713	Cadillac	11/1/05
Ö	·		Harlingen, TX 78550 621 N Washington	111/13	Caulliac	
o	Carmark, LLC	Gregg Carter	Seymour, TX 76380	243044	Buick	3/10/08
9			621 N Washington	243044	Duick	
10	Carmark, LLC	Gregg Carter	Seymour, TX 76380	243044	GMC Truck	3/10/08
10			621 N Washington	243044	GIVIC TIGER	
11	Carmark, LLC	Gregg Carter	Seymour, TX 76380	243044	Pontiac	3/10/08
i i i			550 N Ocean Ave	2.0011	. onwas	
12	Cassel GMC Truck Sales Corp.	James Cassel	Patchogue, NY 11772	119244	GMC Medium Duty Truck	11/1/05
	0 10407 101 0		550 N Ocean Ave			11/1/05
13	Cassel GMC Truck Sales Corp.	James Cassel	Patchogue, NY 11772	119244	GMC Truck	11/1/05
	Chido Chouralet Duiele Inc	Brien Meehan	808 Talcottville Rd			11/1/05
14	Clyde Chevrolet-Buick, Inc.	Brien Weenan	Vernon-Rockville, CT 06066	117923	Chevrolet	1 1/1/05
	Clyde Chevrolet-Buick, Inc.	Brien Meehan	808 Talcottville Rd			11/1/05
15	Clyde Chevrolet-Balck, Inc.	Difer ivicerian	Vernon-Rockville, CT 06066	117923	Buick	11/1/05
	Colonial Chevrolet Co., Inc.	Ernest Ray Smith	2380 US Highway 61 South			11/1/00
16	Colonial Cheviolet Co., Inc.	Efficiency Smilling	Woodville, MS 39669	114371	Chevrolet	1 1/ 1/00
	D'Andrea Buick, Inc.	Nicholas D'Andrea	7051 S Western Ave			8/15/08
17	D / Harea Balek, IIIe.	Micholas D'Allarea	Chicago, IL 60636	167893	BPG	0/15/00
	Dean Newton Cadillac-GMC, Inc.	Duane Sparks	519 W Broadway			6/2/06
18	- I - I - I - I - I - I - I - I - I - I		Lewistown, MT 59457	221557	GMC Truck	
10	Dean Newton Cadillac-GMC, Inc.	Duane Sparks	519 W Broadway	004557		6/2/06
19	5575		Lewistown, MT 59457	221557	Cadillac	1
00	Everett Chevrolet-Geo, Inc.	John Reggans	7300 Evergreen Way	158937	Chevrolet	3/10/08
20		33	Everett, WA 98203			

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	<u>Dealer Name</u>	<u>Majority Owner</u>	<u>Dealer Address</u>	Dealer Code	GM Brand	Contract Date
21	First United, Inc.	Roque De La Fuente	1385 E Main St El Cajon, CA 92021	119153	Cadillac	11/1/05
Z I			2400 N Main	117133	Caulilac	444405
22	Forrest Chevrolet-Cadillac, Inc.	Charles Forrest	Cleburne, TX 76033	112300	Chevrolet	11/1/05
	Forrest Chevrolet-Cadillac, Inc.	Charles Forrest	2400 N Main			11/1/05
23			Cleburne, TX 76033	112300	Cadillac	
24	Forrest Pontiac-Buick-GMC Truck, Inc.	Charles Forrest	2408 N Main Cleburne, TX 76033	116550	Buick	11/1/05
27		<u> </u>	2408 N Main	110330	Duick	
25	Forrest Pontiac-Buick-GMC Truck, Inc.	Charles Forrest	Cleburne, TX 76033	116550	Pontiac	11/1/05
	Forrest Pontiac-Buick-GMC Truck, Inc.	Charles Forrest	2408 N Main			11/1/05
26	Torrest Formac-buick-Givic Truck, inc.	Chanes i offest	Cleburne, TX 76033	116550	GMC Truck	11/1/03
	Graves Pontiac-Chevrolet-Buick, Inc.	Ronald Graves	4040 N First St			11/1/05
27	Graves i oritide orieviolet balek, inc.	Nonaid Graves	Milan, TN 38358	114213	Chevrolet	11/1/00
	Graves Pontiac-Chevrolet-Buick, Inc.	Ronald Graves	4040 N First St	444040	S	11/1/05
28			Milan, TN 38358	114213	Pontiac	
29	Graves Pontiac-Chevrolet-Buick, Inc.	Ronald Graves	4040 N First St	114010	Duiok	11/1/05
29	+		Milan, TN 38358 2260 Hall Mill Rd	114213	Buick	
30	Gulf Coast Truck and Equipment Company, Inc.	John Cross	Mobile, AL 36606	204727	GMC Medium Duty Truck	11/1/05
30			3440 Birmingham Hwy	204727	GIVIC IVICUIUITI DULY TTUCK	
31	Gulf Coast Truck and Equipment Company, Inc.	Chad Cross	Montgomery, AL 36108	204728	GMC Medium Duty Truck	11/1/05
			311 Spar St	201720	Olivio Modiani Baty Tradic	
32	Harbortown Auto, Inc.	James Brogan Jr	Ontonagon, MI 49953	164635	Chevrolet	11/1/05
	Harlandarina Arda Ira	Jamasa Duanana Ja	311 Spar St			11/1/05
33	Harbortown Auto, Inc.	James Brogan Jr	Ontonagon, MI 49953	164635	Pontiac	11/1/05
	Harbortown Auto, Inc.	James Brogan Jr	311 Spar St			11/1/05
34	Harbortown Auto, Inc.	James Brogan Ji	Ontonagon, MI 49953	164635	Buick	11/1/03
	Huntley Chevrolet, Inc.	Alan Wulbert	13980 Automall Dr			11/1/05
35	Training offerfolet, inc.	Man Walbert	Huntley, IL 60142	208013	Chevrolet	11/1/03
	J.T.E. Epps Motors, Inc.	Emerson Epperson	1935 US 25 E			11/1/05
36	arrizi zppe metere, me	Zmaraan Zpparaan	Middlesboro, KY 40965	112725	Chevrolet	, ., .,
0.7	J.T.E. Epps Motors, Inc.	Emerson Epperson	1935 US 25 E	110705	D ' I	11/1/05
37	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	<u> </u>	Middlesboro, KY 40965	112725	Buick	
20	Keystone Automotive, Inc.	Kevin Serra	40941 US Hwy 280	112646	Chevrolet	11/1/05
38	-		Sylacauga, AL 35150 6 Heitzinger Plaza	112040	Chevrolet	
39	Larry Menke Inc.	Lawrence Menke	Seaside, CA 93955	118726	Buick	4/14/09
37			325 Mims Rd	110720	Dulck	
40	Matt Gay Chevrolet Oldsmobile, Inc.	David Gay	Sylvania, GA 30467	112475	Chevrolet	11/5/05

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						Contract
	<u>Dealer Name</u>	<u>Majority Owner</u>	<u>Dealer Address</u>	Dealer Code	GM Brand	<u>Date</u>
	Mount Kisco Chevrolet Cadillac Hummer, Inc.	Adrian Quinn	175 N Bedford Rd			9/29/2006
41	Would Nisco Offerfold Gaunae Hammer, inc.	Adrian Canin	Mount Kisco, NY 10549	111124	Chevrolet	712 712000
	Mount Kisco Chevrolet Cadillac Hummer, Inc.	Adrian Quinn	175 N Bedford Rd			9/29/2006
42	meant races energes eaumas rammer, me	, tanan ganin	Mount Kisco, NY 10549	111124	Cadillac	772772000
40	Mullins Motors, Inc.	David Small	3369 Hwy 76 East	447444		11/1/05
43	,		Mullins, SC 29574	116444	Chevrolet	
1,,	Mullins Motors, Inc.	David Small	3369 Hwy 76 East	11/444	Buick	11/1/05
44			Mullins, SC 29574 3369 Hwy 76 East	116444	Buick	
45	Mullins Motors, Inc.	David Small	Mullins, SC 29574	116444	Cadillac	11/1/05
40			3369 Hwy 76 East	110444	Caulliac	+
46	Mullins Motors, Inc.	David Small	Mullins, SC 29574	116444	GMC Truck	11/1/05
40			3369 Hwy 76 East	110444	GIVIC TIUCK	
47	Mullins Motors, Inc.	David Small	Mullins, SC 29574	116444	Pontiac	11/1/05
<u> </u>			428 Market St	110111	T OTHIGO	
48	Nordling Motors, Inc.	Thomas Nordling	Osage City, KS 66523	116186	GMC Truck	11/1/05
		Thomas Nordling	428 Market St		Pontiac	44/4/05
49	Nordling Motors, Inc.		Osage City, KS 66523	116186		11/1/05
	Norman Diademan Mater Commany, Inc.	Stephen Norman	801 E Commerce St			11/1/05
50	Norman-Blackmon Motor Company, Inc.		Greenville, AL 36037	118843	Buick	11/1/05
	Norman-Blackmon Motor Company, Inc.	Stephen Norman	801 E Commerce St			11/1/05
51	поппан-віаскіпон могої Сотрану, інс.	Stephen Norman	Greenville, AL 36037	118843	Pontiac	11/1/05
	Norman-Blackmon Motor Company, Inc.	Stephen Norman	801 E Commerce St			11/1/05
52	Norman-Biackmon Wotor Company, Inc.	Stephen Norman	Greenville, AL 36037	118843	GMC Truck	11/1/05
	Northstate Motors, Inc.	Brian Leach	246 E Walker St			4/16/09
53	Not tristate Motors, inc.	Brian Ecach	Orland, CA 95963	176606	Chevrolet	4/10/07
	Northstate Motors, Inc.	Brian Leach	246 E Walker St			4/16/09
54	Not instance Motors, inc.	Bridit Ecdon	Orland, CA 95963	176606	Pontiac	17 10/07
	Northstate Motors, Inc.	Brian Leach	246 E Walker St			4/16/09
55	The tribute in etc. of the	Dian Eddon	Orland, CA 95963	176606	GMC Truck	.,, .
- <i>,</i>	Pletcher Motor Company, Inc.	Rodney Pletcher	1001 W Pike St	447007	0 1111	11/1/05
56	1 3	,	Goshen, IN 46526	117207	Cadillac	
	Quinlan's Equipment, Inc.	John Quinlan	1030 S Superior St	110205	CMC Tours	11/1/05
57		<del> </del>	Antigo, WI 54409	119385	GMC Truck	
E0	Rapp Chevrolet, Inc.	Glen Rapp	700 S Broadway	111731	Chevrolet	11/1/05
58			Marion, SD 57043 220 W Doolin	111/31	CHEVIOLEI	
59	Sonny Cannon Auto Plaza, Inc.	William Cannon	Blackwell, OK 74631	112366	Chevrolet	11/1/05
27			220 W Doolin	112300	CHEVIOLE	- 17.7700
60	Sonny Cannon Auto Plaza, Inc.	William Cannon	Blackwell, OK 74631	112366	Buick	11/1/05
UU			DIACKWEII, OK 1403 I	112300	DUICK	

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	<u>Dealer Name</u>	<u>Majority Owner</u>	<u>Dealer Address</u>	Dealer Code	GM Brand	Contract Date
61	Sonny Cannon Auto Plaza, Inc.	William Cannon	220 W Doolin Blackwell, OK 74631	112366	Cadillac	11/1/05
62	Sonny Cannon Auto Plaza, Inc.	William Cannon	220 W Doolin Blackwell, OK 74631	112366	GMC Truck	11/1/05
63	Sonny Cannon Auto Plaza, Inc.	William Cannon	220 W Doolin Blackwell, OK 74631	112366	Pontiac	11/1/05
64	Terry Gage Chevrolet-Oldsmobile, Inc.	Terry Gage	Hwy 65 North Marshall, AR 72650	160246	Chevrolet	11/1/05
65	The Ramey Garage, Inc.	Robert Mccully	669 Beulah St Ramey, PA 16671	118782	Buick	11/1/05
66	Tom Sparks Buick, Inc.	Thomas Sparks	216 S First St De Kalb, IL 60115	118875	Buick	11/1/05
67	Tygart Valley Motor Co. Inc.	Rick Wyatt	Rte 250 S Elkins Shpg Plaza Elkins, WV 26241	240636	Cadillac	1/28/08
68	Walters Chevrolet-Pontiac, Inc.	John Walters	308 Main St Groton, NY 13073	115278	Chevrolet	11/1/05
69	Walters Chevrolet-Pontiac, Inc.	John Walters	308 Main St Groton, NY 13073	115278	Pontiac	11/1/05
70	Watkins Trucks, Inc.	Robert Watkins	4031 New Castle Ave New Castle, DE 19720	119328	GMC Medium Duty Truck	11/1/05